

Douglas A. Norton

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RESEARCH INTERESTS Public Economics, Economics of Religion, Behavioral Economics

POSITIONS HELD

2020 - Present	Teaching Faculty I	Florida State University
2018 - 2020	Postdoctoral Scholar	Hilton Center, Florida State University
2017 - 2018	Senior Economist	MobLab
2016 - 2017	Economist	MobLab
2008 - 2011	Research Scientist	Department of Economics, Florida State University

EDUCATION

- 2016 Ph.D. Economics, Florida State University
- 2008 M.S. Economics, Florida State University
- 2006 B.S. Economics, Florida State University

JOURNAL PUBLICATIONS “Cooperation, Contributor Types, and Control Questions” (with Luke Boosey, Mark Isaac, and Joe Stinn) *Forthcoming at Journal of Behavioral and Experimental Economics*

“The Backward Hustle: An Experimental Investigation of Tax Code Notches and Labor Supply” (with John Gibson and Robert A. White) *Journal of Economic Behavior and Organization* Vol. 166, 432-445 (2019)

“A New Experimental Mechanism to Investigate Polarized Demands for Public Goods” (with Mark Isaac and Svetlana Pevnitskaya) *Experimental Economics* Vol. 22, 585-609 (2019)

“The Pay What You Want Business Model: Warm Glow Revenues and Endogenous Price Discrimination” (with Mark Isaac and John Lightle) *Journal of Behavioral and Experimental Economics* Vol. 57, 215-222 (2015)

“Killing the (Coordination) Moment: How Ambiguity Eliminates the Restart Effect in Voluntary Contributions Mechanism Experiments” *Economics Letters* Vol. 126 (2015)

“The Parable of the Great Banquet: Insights from Laboratory Economics” (with R. Mark Isaac) *Faith and Economics* Vol. 63 (2014)

“Endogenous institutions and the possibility of reverse crowding out” (with R. Mark Isaac) *Public Choice*, Vol. 156, 1-2 (2013)

“Experts with a conflict of interest: a source of ambiguity?” (with R. Mark Isaac) Vol. 15, 2 (2012) *Experimental Economics*

MONOGRAPHS “Just the Facts Ma’am: A Case Study of the Reversal of Corruption in the LAPD” with R. Mark Isaac *Pivot Series* (2013) Palgrave MacMillan: New York

- WORK IN EDITED VOLUMES
- “A note on qualitative methods in experimental economics” in *Research in Experimental Economics Volume 20: Experimental Economics and Culture* (2018). Eds Anna Gunthorsdottir and Douglas A. Norton. Emerald Press.
 - “An Introduction to Experimental Economics and the Study of Culture: Current Research and Future Directions” with Anna Gunthorsdottir in *Research in Experimental Economics Volume 20: Experimental Economics and Culture* (2018). Eds Anna Gunthorsdottir and Douglas A. Norton. Emerald Press.
 - “Passionate Providers and the Possibility of Public Commitment” (with Luke Boosey and Mark Isaac) THE WSPC (World Scientific Publishing Company) Reference of Natural Resources and Environmental Policy in the Era of Global Change” eds. Anabela Bothelo, Ariel Dinar, and Ligia Pinto. (2016)
 - “Introduction to Experiments on Energy, the Environment, and Sustainability” with R. Mark Isaac in *Research in Experimental Economics Volume 14: Experiments on Energy, the Environment, and Sustainability* (2011). Eds. Mark Isaac and Douglas A. Norton. Emerald Press.
 - “The Retained Earnings Maximizing Nonprofit Enterprise” *Research in Experimental Economics Volume 13: Charity with Choice* (2010) Eds. R. Mark Isaac and Douglas A. Norton. Emerald Press.
 - “Endogenous Production Technology in Public Goods Enterprises” with R. Mark Isaac in *Research in Experimental Economics Volume 13: Charity with Choice* (2010) Eds. R. Mark Isaac and Douglas A. Norton. Emerald Press.
 - “Experiments with Public Goods: From Cooperation to Formation” with R. Mark Isaac in *Research in Experimental Economics Volume 13: Charity with Choice* (2010). Eds R. Mark Isaac and Douglas A. Norton. Emerald Press.
- WORKING PAPERS
- “An Experimental Investigation of Warm Glow and Hidden Income”
 - “Sincerely held beliefs: Evidence on how religious exercise affects public school enrollment” (with Angela Dills)
- WORKS IN PROGRESS
- “Does automatic withholding effect attitudes about taxes and spending?: Evidence from Uber Entry”
 - “Group Identity and Taxation”
 - “Understanding the Relationship between Notches, Poverty, and the Importance of Dynamic Decision Making” (with John Gibson)
 - “Religion and fertility: Evidence from a (super)natural experiment” (with Joseph Connors and Hugo Montesinos-Yufa)
- RESEARCH GRANTS
- Communities Research Grant (Charles Koch Foundation) “Understanding the Relationship between Notches, Poverty, and the Importance of Dynamic Decision Making” (with John Gibson) \$56,000. February, 2020

W.J. Usery Workplace Research Group at Georgia State University, “The Backward Hustle: An Experimental Investigation of Tax Code Notches and Labor Supply.” (with John Gibson) \$1,500. February, 2019.

Hilton Center at Florida State University, “The Backward Hustle: Waging a Living in the Lab” (with John Gibson and Robert White).\$750. March, 2017.

The Well-Being Initiative (Charles Koch Foundation) “What Creates Poverty Traps? How Can We Escape Them?: An Experimental Analysis” (with Rob White) \$4,500. December, 2014.

Science of Philanthropy Initiative (University of Chicago - Templeton) Subaward Winner: “An Experimental Investigation of Warm Glow and Hidden Income” \$3,100. March, 2014.

Institute for Energy Systems, Economics, and Sustainability: “Political and Economic Institutions Regarding the Siting of Energy Facilities” (with Mark Isaac and Svetlana Pevnitskaya) \$115,556 2 December, 2008.

RESEARCH
PRESENTATIONS

Universities: University of Lyon (2019), Providence College (2016), University of Massachusetts Amherst (2016), Florida Gulf Coast University (2016), Berry College (2016), Ave Maria University (2016), Clemson University Public Economics Workshop (2015), Florida State University Public Administration Workshop (2015), Chapman University IRES Workshop (2014), George Mason University ICES Workshop (2014), George Mason University PPE Workshop (2014), Georgia State University joint with Nonprofit Studies Group (2009)

Conferences: American Economic Association (2012), Association for the Study of Religion Economics and Culture (2015, 2012-2013), Association of Private Enterprise Education (2020, 2009-2011), Council for Economic Education (2017), Economic Science Association (2019, 2015, 2010-2011), Public Choice Society (2019), Science of Philanthropy Initiative at University of Chicago (2014), Southern Economic Association (2019, 2017, 2015, 2010-2012, 2007)

EDITORIAL
EXPERIENCE

Co-Series Editor for Research in Experimental Economics (Emerald Press) 2010 - Present

Volume Editor for Experimental Economics and Culture (with Anna Gunnthorsdottir [2018])

Volume Editor for Experiments on Energy, the Environment, and Sustainability (with Mark Isaac [2011])

Volume Editor for Charity with Choice (with Mark Isaac [2010])

REFEREE SERVICE

Reviewer for *Experimental Economics*, *Journal of Economic Behavior and Organization*, *Journal of Urban Economics*, *Public Finance Review*, *Public Choice*, *Southern Economic Journal*, *Faith and Economics*

TEACHING
EXPERIENCE

Normal Topics: Intermediate Microeconomic Theory, Principles of Microeconomics,
Economics of State and Local Government, Economic Growth and Development

Special Topics: Economics of Compassion and Economics of Sustainability.

Seminars: Economics and Moral Sentiments Seminar Founder and Organizer, 2008 -
2011

REFERENCES

R. Mark Isaac (advisor)
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